



SALARY ARBITRATION

Presentation of a successful case in the Major League Baseball or National Hockey League arbitration process requires extensive research and detailed preparation, including a thorough understanding of the collective bargaining agreement and collection of relevant data to support the franchise's position. At Jackson Lewis, we work in close coordination with clients to identify, synthesize, and effectively present all pertinent information to the franchise's advantage. We ensure each case presentation takes full advantage of the limited time allotted by focusing on the facts most important to the arbitration panel or the individual arbitrator.

The Jackson Lewis Collegiate and Professional Sports Industry Group offers MLB and NHL franchises the practical experience of having handled thousands of labor arbitrations, combined with the legal knowledge of attorneys who have also represented individual athletes through the complex salary arbitration process. As a result of our experience, Jackson Lewis attorneys understand the mind of the individual athlete and his perspective on the arbitration experience. More importantly, we understand the needs of the franchise.

The Jackson Lewis Collegiate and Professional Sports Industry Group provides representation to clients throughout the salary arbitration process, including:

- Counseling on how to use the arbitration process to secure either the optimum negotiated settlement or an arbitration award in favor of the franchise.
- Analyzing case law to better understand its precedential value in achieving the franchise's desired outcome in the National Hockey League arbitration process.
- Providing post-decision advice regarding the propriety of walk-away rights.
- Analyzing the impact of any decision on the franchise's salary cap position.

For more information on Jackson Lewis' Collegiate and Professional Sports Group, please contact Paul Kelly at Paul.Kelly@JacksonLewis.com or Gregg Clifton at Gregg.Clifton@JacksonLewis.com.